



# Improving Efficiency in Stratified Audit Sampling via Bayesian Hierarchical Modeling

*Dr. Koen Derks – [k.derks@nyenrode.nl](mailto:k.derks@nyenrode.nl) – [statisticalauditing.com](http://statisticalauditing.com)*

Joint work with Lotte Mensink, Jacques de Swart, Eric-Jan Wagenmakers, and Ruud Wetzels

1

# Stratified audit sampling is often used in practice but current statistical methodology has a limitation

## Current landscape:

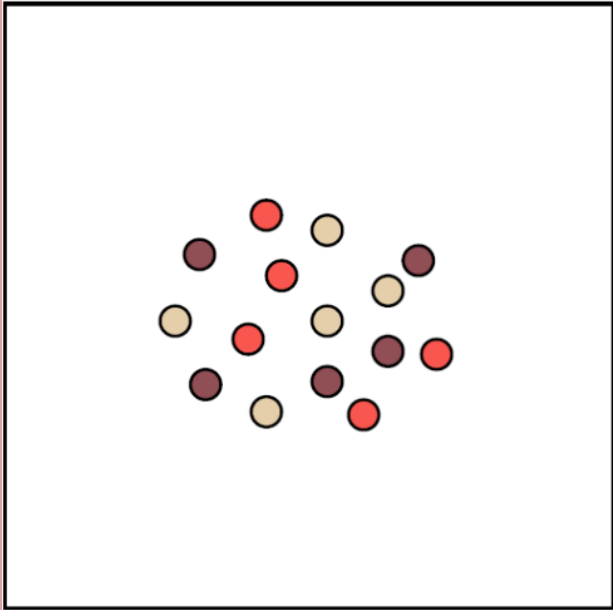
- Continuous demand for efficiency
- Sampling remains integral part of auditing
  - Full-population testing often difficult
- Statistical audit sampling is efficient
  - Quantify sampling risk = optimal sample size
- Stratification further increases efficiency
  - More accurate estimates = smaller samples

## Limitation:

- Current stratified evaluation methods are inherently suboptimal
  - Do not consider similarities between strata
  - Testing too much samples

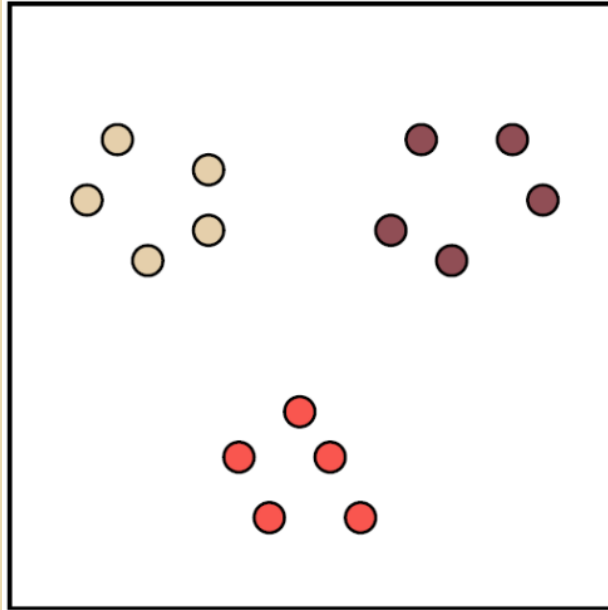
# There are 3 ways to evaluate a stratified audit sample, which one is most suitable depends on the population at hand

**Strata are identical to each other**



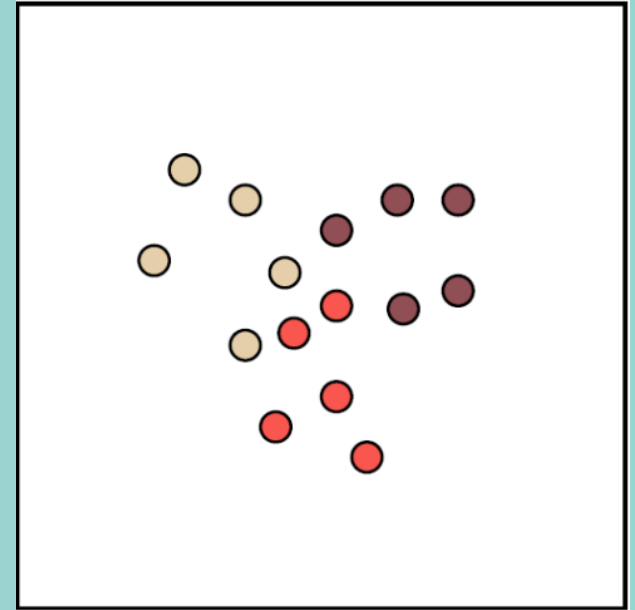
**Aggregated approach**

**Strata are independent of each other**



**Independent approach**

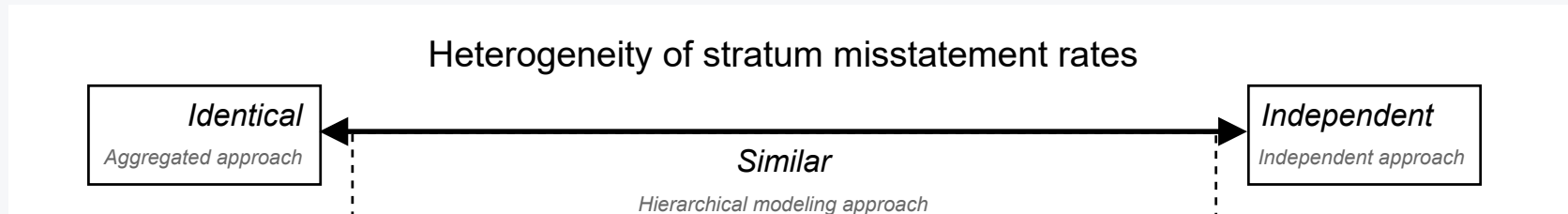
**Strata are similar to each other**



**Hierarchical approach**

# When statistically analyzing a stratified audit sample, the hierarchical modeling approach is often the most suitable one

- Misstatement rates are often **not identical** across strata
  - E.g., branches of an auditee can have different personnel
- Misstatement rates are often **not independent** between strata
  - E.g., branches of an auditee belong to the same auditee
- More realistic that misstatement rates are **similar** to some degree

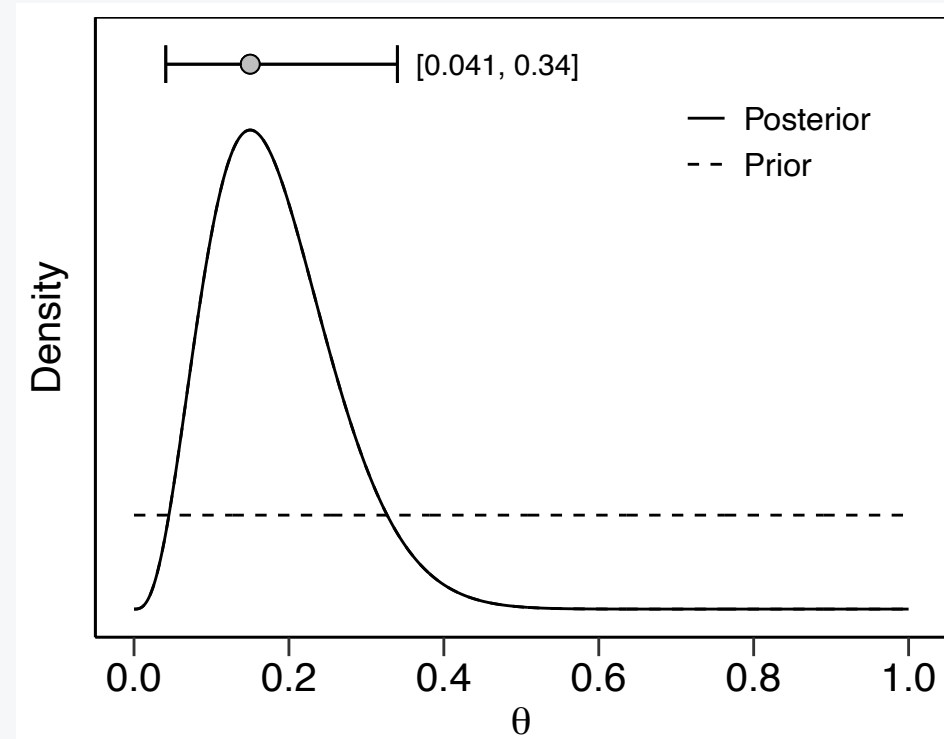


# A statistical philosophy that aligns well with the hierarchical modeling approach and has practical advantages is Bayesian statistics

- Transparent incorporation and updating of pre-existing information
- Increases efficiency
- Ideally suited for hierarchical modeling



$n = 20, k = 3$



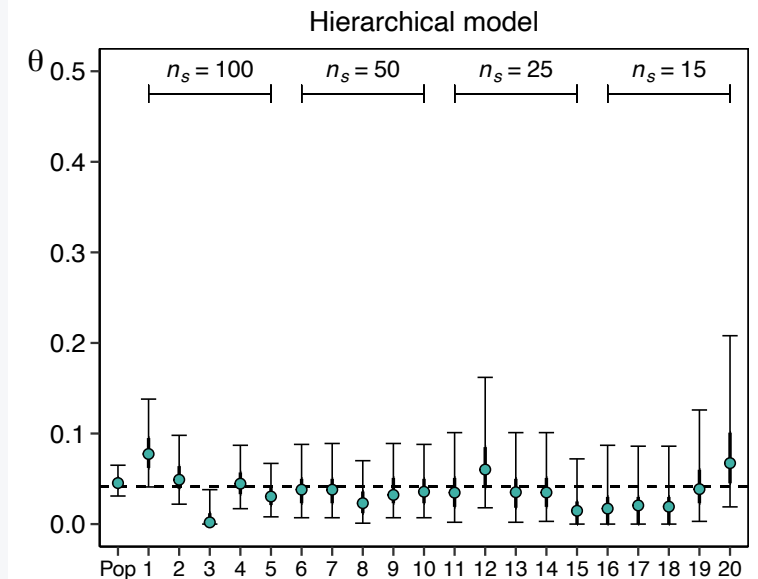
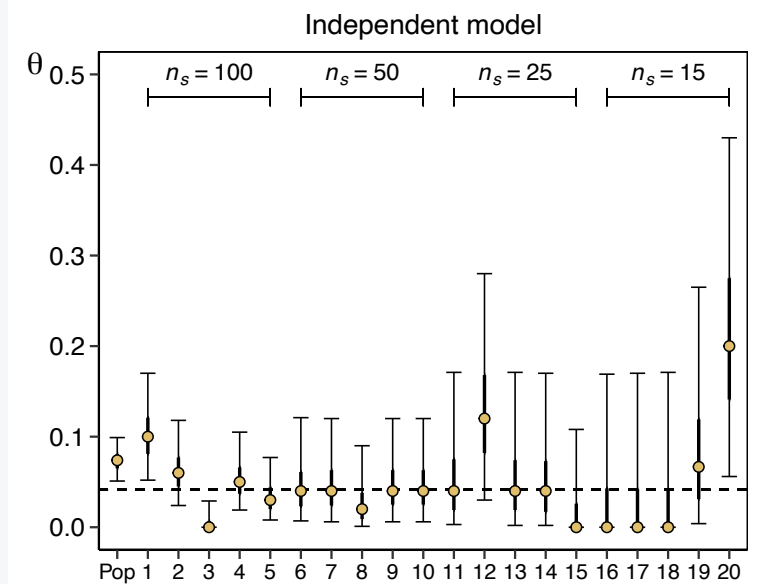
# In this example, a group auditor must form an opinion on the group financial statements but also wants to form an opinion on the components

- Auditee is a furniture retailer with 20 branches
  - Centralized purchasing system
  - Individual inventory clerks
- The group auditor decides to stratify the population based on the 20 branches
  - Auditors check goods received notes

Branch ( $s$ )	Items ( $N_s$ )	Samples ( $n_s$ )	Misstatements ( $k_s$ )
1	5,000	100	10
2	5,000	100	6
3	5,000	100	0
4	5,000	100	5
5	5,000	100	3
6	5,000	50	3
7	5,000	50	3
8	5,000	50	1
9	5,000	50	2
10	5,000	50	2
11	10,000	25	1
12	10,000	25	3
13	10,000	25	1
14	10,000	25	1
15	10,000	25	0
16	10,000	15	0
17	10,000	15	0
18	10,000	15	0
19	10,000	15	1
20	4,000	15	3
Total	144,000	950	43

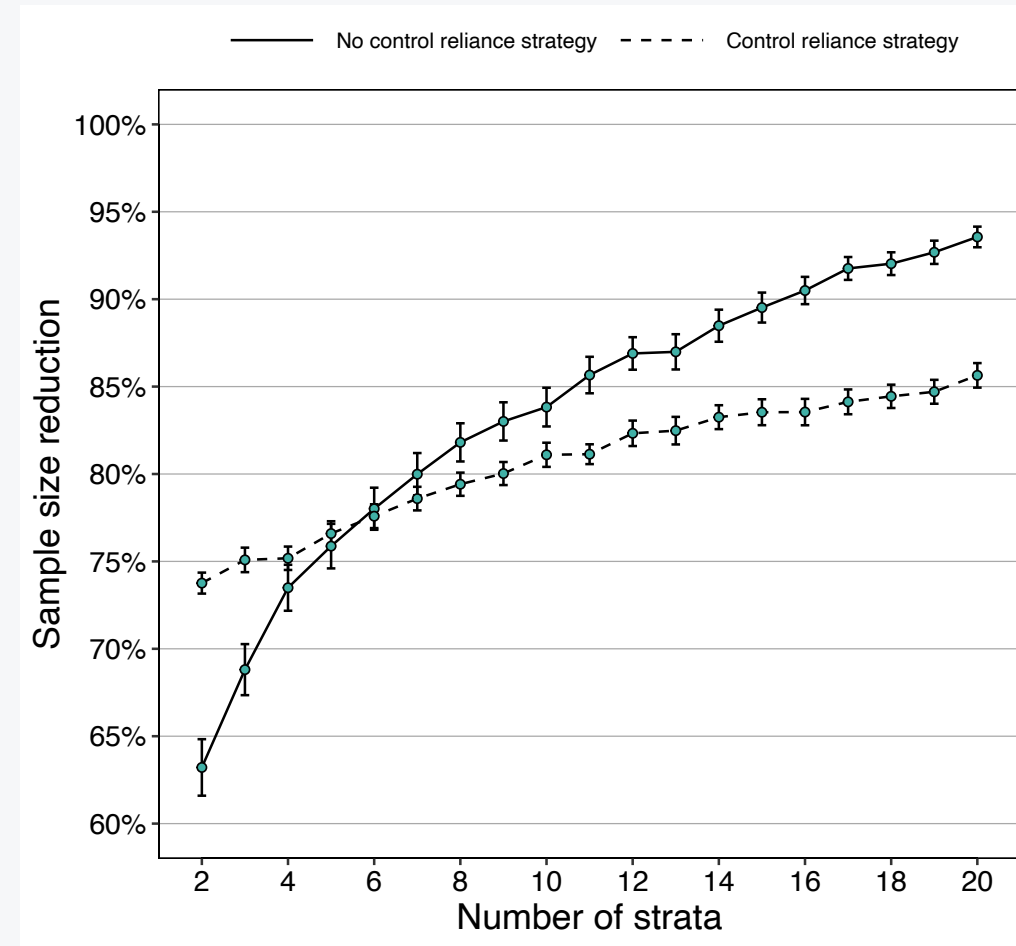
# In this example, the hierarchical model Improves accuracy compared to the independent model

- Hierarchical model shrinks stratum estimates to the grand mean (dashed line) due to sharing info
- Degree of shrinkage partly depends on sample size  $n$ 
  - e.g., stratum 1 (low) versus stratum 20 (high)
- Stratum estimates are **38%** less uncertain
- Population estimate (Pop) is **30%** less uncertain



# Hierarchical modeling reduces the required sample size compared to the independent approach while being risk-free

- The hierarchical modeling approach is just as effective as the independent approach
- The hierarchical model has higher power at equivalent sample sizes
- Practical benefit: Sample size reduction
  - Ranges from **63%** with 2 strata up to **93%** with 20 strata
  - Control reliance strategy can be applied via the prior distributions





# Conclusion and discussion

- Hierarchical modeling is often most suitable approach for stratified audit samples
- Bayesian hierarchical modeling does not compromise audit effectiveness
- Bayesian hierarchical modeling increases power and reduces required sample sizes
- Easy to apply via the open-source software JASP for Audit (Derks et al., 2021)
- ***What is the reason that auditors at the moment don't use these methods?***

# References

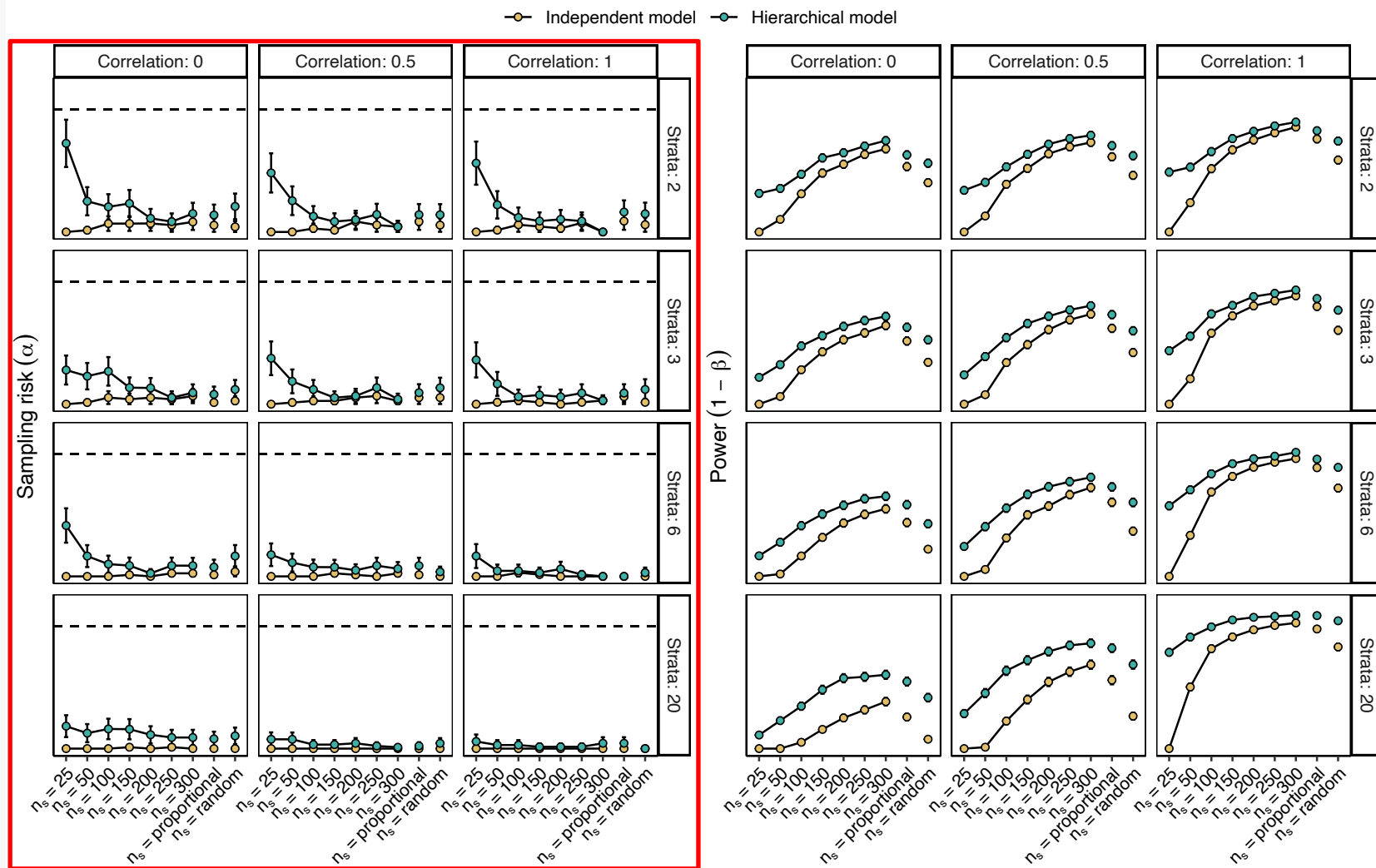
- Derks, K., L. Mensink, J. de Swart, E.-J. Wagenmakers, and R. Wetzels. 2024. Improving efficiency in stratified audit sampling via Bayesian hierarchical modeling. *PsyArXiv*. <https://doi.org/10.31234/osf.io/tgq5z>
- Derks, K. J. de Swart, E.-J. Wagenmakers, J. Wille, and R. Wetzels. 2021. JASP for Audit: Bayesian tools for the auditing practice. *Journal of Open Source Software* 6 (68): 2733. <https://doi.org/10.21105/joss.02733>
- Durney, M., R. J. Elder, and S. M. Glover. 2014. Field data on accounting error rates and audit sampling. *Auditing: A Journal of Practice & Theory* 33 (2): 79–110. <https://doi.org/10.2308/ajpt-50669>

# Appendix A: Simulation study design

- Realistic audit conditions
  - Strata:  $S \in \{2, 3, 6, 20\}$
  - Correlation:  $r \in \{0, 0.5, 1\}$
  - 95% of misstatement rates  $< 0.1$  (Durney, Elder, and Glover, 2014, Table 3, Panel A)
  - $n_s \in \{25, 50, 100, 150, 200, 250, 300, \text{proportional} = 0.3N_s, \text{random}\}$
- Outcome measures for  $H_0: \theta$  (misstatement)  $\geq \theta_{max}$  (tolerable misstatement)
  - Effectiveness:  $\alpha$  (sampling) risk
  - Efficiency:  $1 - \beta$  (power)

	$H_0$ is true	$H_0$ is false
Reject $H_0$	Type-I error ( $\alpha$ risk)	Correct decision ( $1 - \beta$ , Power)
Do not reject $H_0$	Correct decision ( $1 - \alpha$ )	Type-II error ( $\beta$ risk)

# Appendix B: Simulation study results (sampling risk)



# Appendix C: Simulation study results (power)

